

BENJAMIN WILT

Evanston, IL (Open to Relocation) |

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PROFESSIONAL SUMMARY

Army veteran and West Point Operations Research graduate with applied experience in predictive analytics, process improvement, and cross-functional program management across multi-million-dollar portfolios. Currently a Kellogg MBAi student seeking a high-impact 2027 summer product internship where I can apply analytical rigor to real user problems.

EDUCATION

Northwestern University: Kellogg School of Management & McCormick School of Engineering

Evanston, IL

Candidate for Joint Degree: MBA, Artificial Intelligence, March 2028

AUG 2026-PRESENT

- Member: Kellogg Tech Club, AI Club, Kellogg Veterans' Association, Kellogg Black Management Association

United States Military Academy

West Point, NY

Bachelor of Science, Major: Operations Research

JUL 2017-MAY 2021

- 2x Dean's List honoree
- Awarded Army Achievement Medal for performance supporting international military skills competition

EXPERIENCE

PRECISELY - STRATEGIC SERVICES Data solutions provider serving 12,000+ companies

Various Locations | 2026

AI Solutions Associate (Summer Intern & Academic Year Extension)

JUN 2026-PRESENT

- **Product Strategy & Prioritization:** Identified 5 highest ROI AI use-cases with estimated \$225,540 P&L impact by prioritizing 90+ AI use cases via a weighted KPI scoring framework spanning 4 metrics, automated in Power Automate to shape the enterprise AI transformation roadmap
- **0-to-1 Product Execution:** Saved 3 days per month of RevOps report generation by prototyping an MVP as product owner on Claude Artifacts, re-architecting it as a React/FastAPI app via AI-assisted development, and deploying on Snowpark (cloud) to scale it
- **Cross-Functional Leadership:** 4 business units aligned via tradeoff analyses and structured documentation (PRDs, user stories, functional specs), accelerating MVP time-to-deployment to 4 weeks and 0-1 deployment to 8 weeks
- **Discovery & Prioritization:** Freed capacity for development and accelerated Epic delivery by 20% by gathering and prioritizing 50+ user stories across Executive Leadership, Sales, FP&A, Operations, and Data Engineering using the MoSCoW framework to establish enterprise AI tool MVP scope
- **AI Enablement & Adoption:** Increased organizational tool adoption 32% by enabling 70+ teammates to adopt AI product features through live-demo workshops on Claude skills, scheduled tasks, and CoPilot agent workflows
- **AI Data Engineering:** 100% data retrieval accuracy ensured for a live, Snowflake-powered sales analytics agent by designing the semantic context, SQL query, for a key RevOps metric

UNITED STATES ARMY: Led multi-million-dollar logistics program for 500+ person organization

Various Locations | 2021-2026

Logistics Program Manager (Captain)

FEB 2024-JUN 2026

- **Operations Research / Bin-Packing Tool:** Cut median convoy size 25% (4 to 3 trucks) by building a dual-constraint bin-packing MVP via AI-assisted development and iterating the manifest format on planner feedback until it replaced spreadsheet load plans as the unit standard
- **Forecasting:** Cut planners' days-of-supply estimate from an hour of manual arithmetic to an instant readout by building a multivariate forecasting MVP as a single-file browser app (vanilla HTML/CSS/JS) using AI-assisted development; interviews with drivers and planners set the continuous-fulfillment model leadership adopted
- **Product / User Discovery:** Shaped the continuous-fulfillment resupply model through product discovery interviews with drivers and planners for an internal analytics tool; translated requirements into a Power BI dashboard for senior leadership
- **Business Intelligence / Power BI:** Cut ration waste 18% and ammunition forecast error 11% by feeding its forecasts into a centralized Power BI analytics platform and driving adoption through structured change management

Logistics Project Manager (Lieutenant)

MAY 2021-FEB 2024

- **CapEx Portfolio / Roadmaps:** 14% capacity expansion of site protective infrastructure for 3,000+ end-users; spearheaded requirements definition for 20-project portfolio prioritizing user safety and capacity
- **Business Case / Supply Initiative:** Secured \$250k+ utility expansion by creating predictive supply dashboard, iterating feedback, and leveraging consumption analytics to forecast critical deficit

ADDITIONAL DATA

- **Technical Skills:** Python, TypeScript, React & Node.js/FastAPI, SQL, Snowflake (Cloud Data Warehouse), AI-Assisted Development (ClaudeCode, Codex), Power BI & Tableau (Dashboarding), Excel (Advanced Modeling), Jira
- **Certifications:** Professional Scrum Product Owner, Professional Scrum Master, Project Management Professional
- **AI Project:** Built Opticram, an AI-powered adaptive vocabulary engine using API calls for dynamic question generation with spaced repetition; used daily to score 165 Verbal (95th percentile) on the GRE
- **Awards:** Army Commendation Medal (with "C" Device) & Combat Action Badge, awarded for leadership and execution in hostile conditions
- **Security Clearance:** Active Top Secret / Sensitive Compartmented Information (TS/SCI)